

THE GOOD PEOPLE FUND, INC.
FINANCIAL STATEMENTS
Years Ended June 30, 2023 and 2022

THE GOOD PEOPLE FUND, INC.
FINANCIAL STATEMENTS

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
of The Good People Fund, Inc.

Opinion

We have audited the accompanying financial statements of The Good People Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of The Good People Fund Inc. as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Good People Fund Inc. and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Good People Fund Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Good People Fund Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Good People Fund Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Levine, Jacobs & Company, L.L.C.

Parsippany, NJ
November 12, 2023

THE GOOD PEOPLE FUND, INC.
 STATEMENTS OF FINANCIAL POSITION
 June 30, 2023 and 2022

ASSETS

	2023	2022
Current Assets		
Cash and Cash Equivalents	\$ 303,751	\$ 179,084
Restricted Cash	98,006	61,449
Prepaid Expenses and Other Assets	2,832	2,537
Total Current Assets	404,589	243,070
 Property and Equipment - Net	 1,739	 2,192
Total Assets	\$ 406,328	\$ 245,262

LIABILITIES AND NET ASSETS

Total Liabilities	\$ -	\$ -
Net Assets		
Without Donor Restrictions	308,322	183,813
With Donor Restrictions	98,006	61,449
Total Net Assets	406,328	245,262
Total Liabilities and Net Assets	\$ 406,328	\$ 245,262

The accompanying notes are an integral part of these financial statements.

THE GOOD PEOPLE FUND, INC.
STATEMENTS OF ACTIVITIES
Year Ended June 30, 2023
With Comparative Totals for the Year Ended June 30, 2022

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2023 Total</u>	<u>2022 Total</u>
Revenues				
Contributions	\$ 1,126,666	\$ 1,875,391	\$ 3,002,057	\$ 3,269,634
Investment Income	2,181	-	2,181	264
Released from Restrictions	1,838,834	(1,838,834)	-	-
Total Revenues	<u>2,967,681</u>	<u>36,557</u>	<u>3,004,238</u>	<u>3,269,898</u>
Expenses				
Program Services	2,701,406	-	2,679,239	3,292,709
Supporting Services				
General and Administrative	79,416	-	123,539	114,517
Fundraising	62,350	-	40,394	38,159
Total Expenses	<u>2,843,172</u>	<u>-</u>	<u>2,843,172</u>	<u>3,445,385</u>
Change in Net Assets	124,509	36,557	161,066	(175,487)
Net Assets at Beginning of Year	<u>183,813</u>	<u>61,449</u>	<u>245,262</u>	<u>420,749</u>
Net Assets at End of Year	<u>\$ 308,322</u>	<u>\$ 98,006</u>	<u>\$ 406,328</u>	<u>\$ 245,262</u>

The accompanying notes are an integral part of these financial statements.

THE GOOD PEOPLE FUND, INC.
STATEMENT OF ACTIVITIES
Year Ended June 30, 2022

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2022 Total</u>
Revenues			
Contributions	\$ 652,705	\$ 2,616,929	\$ 3,269,634
Investment Income	264	-	264
Released from Restrictions	<u>2,555,480</u>	<u>(2,555,480)</u>	<u>-</u>
Total Revenues	<u>3,208,449</u>	<u>61,449</u>	<u>3,269,898</u>
Expenses			
Program Services	3,292,709	-	3,292,709
Supporting Services			
General and Administrative	114,517	-	114,517
Fundraising	<u>38,159</u>	<u>-</u>	<u>38,159</u>
Total Expenses	<u>3,445,385</u>	<u>-</u>	<u>3,445,385</u>
Change in Net Assets	(236,936)	61,449	(175,487)
Net Assets at Beginning of Year	<u>420,749</u>	<u>-</u>	<u>420,749</u>
Net Assets at End of Year	<u>\$ 183,813</u>	<u>\$ 61,449</u>	<u>\$ 245,262</u>

The accompanying notes are an integral part of these financial statements.

THE GOOD PEOPLE FUND, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended June 30, 2023

	Betterment of Individuals	Supporting Services		Total
		General and Administrative	Fundraising	
Grants	\$ 2,551,988	\$ -	\$ -	\$ 2,551,988
Salaries	71,162	15,247	15,247	101,656
Payroll Taxes	5,752	1,232	1,232	8,216
Administrative Support	-	40,068	-	40,068
Bank and Credit Card Fees	-	-	6,799	6,799
Consulting	19,440	-	12,960	32,400
Depreciation and Amortization	364	45	45	454
Insurance	1,072	1,609	230	2,911
Marketing	32,656	-	21,770	54,426
Office	-	2,198	-	2,198
Payroll Service	152	33	33	218
Postage and Shipping	879	188	188	1,255
Professional Fees	-	14,950	-	14,950
Telephone and Internet	270	58	58	386
Travel and Lodging	9,097	1,950	1,950	12,997
Technology Expense	8,574	1,838	1,838	12,250
Total	<u>\$ 2,701,406</u>	<u>\$ 79,416</u>	<u>\$ 62,350</u>	<u>\$ 2,843,172</u>

The accompanying notes are an integral part of these financial statements.

THE GOOD PEOPLE FUND, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended June 30, 2022

	Betterment of Individuals	Supporting Services		Total
		General and Administrative	Fundraising	
Grants	\$ 3,176,699	\$ -	\$ -	\$ 3,176,699
Salaries	66,209	14,187	14,187	94,583
Payroll Taxes	5,635	1,186	1,186	8,007
Administrative Support	-	39,860	-	39,860
Bank and Credit Card Fees	-	9,030	-	9,030
Consulting	1,200	29,588	-	30,788
Depreciation and Amortization	169	20	20	209
Insurance	-	3,266	-	3,266
Marketing	30,053	-	20,035	50,088
Office	-	2,149	-	2,149
Payroll Service	185	40	40	265
Postage and Shipping	672	144	144	960
Professional Fees	-	12,500	-	12,500
Telephone and Internet	279	60	60	399
Travel and Lodging	7,440	1,594	1,594	10,628
Technology Expense	4,168	893	893	5,954
Total	<u>\$ 3,292,709</u>	<u>\$ 114,517</u>	<u>\$ 38,159</u>	<u>\$ 3,445,385</u>

The accompanying notes are an integral part of these financial statements.

THE GOOD PEOPLE FUND, INC.
STATEMENTS OF CASH FLOWS
Years Ended June 30, 2023 and 2022

	2023	2022
Cash Flows from Operating Activities:		
Change in Net Assets	\$ 161,066	\$ (175,487)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation and Amortization	454	209
Changes in Assets and Liabilities		
Decrease (Increase) in:		
Prepaid Expenses and Other Assets	(296)	-
Net Cash Provided (Used) by Operating Activities	161,224	(175,278)
Cash Flows from Investing Activities:		
Purchase of Property and Equipment	-	(2,268)
Net Cash Used by Investing Activities	-	(2,268)
Net Increase (Decrease) in Cash	161,224	(177,546)
Cash and Cash Equivalents, Beginning of Year	240,533	418,079
Cash and Cash Equivalents, End of Year	\$ 401,757	\$ 240,533

The accompanying notes are an integral part of these financial statements.

THE GOOD PEOPLE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
Years Ended June 30, 2023 and 2022

NOTE 1 – NATURE OF ACTIVITIES

The Good People Fund, Inc. (GPF), is a nonprofit corporation formed on January 30, 2008, in New Jersey.

GPF provides financial support, guidance and mentoring to charitable organizations and individuals that result in a better life for individuals. This support targets those who might otherwise find it difficult to respond to significant problems such as poverty, disability, trauma and social isolation. The beneficiaries of this support are located primarily throughout the United States and Israel.

GPF's program assists organizations to become sustainable and independent, and to advise individuals, students, teachers and donees ways to improve and maximize the use of financial and other resources and how to utilize other people's talents on behalf of repairing the world. This is accomplished through monetary support as well as guidance and mentoring to these other organizations.

Support for The Good People Fund, Inc. comes from individual donations and foundation contributions.

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

In August 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, which the Organization has adopted for the years ended June 30, 2023 and 2022.

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of GPF and changes therein are classified as follows:

Net assets without donor restrictions – net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of GPF. GPF's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions – net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of GPF or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Functional Allocation of Expenses

The costs of providing the program and supporting services have been summarized on a functional basis in the Statements of Activities and Statements of Functional Expenses. GPF has one major program – Betterment of Individuals. Expenses are recorded directly to either program, management and general, or fundraising whenever possible. However, certain categories of expenditures are attributable to more than one function and therefore require allocation on a reasonable basis that is consistently applied. These expenditures are allocated based on time and effort estimates made by

THE GOOD PEOPLE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
Years Ended June 30, 2023 and 2022

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses(Continued)

the management of the organization. Accordingly, certain costs have been allocated based on the estimated amount of time employees spend between program and support activities.

Cash and Cash Equivalents

GPF considers all cash and money market funds on deposit with the bank and all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

Restricted Cash

Restricted Cash represents the amount of the Net Assets with Donor Restrictions at the end of the fiscal year.

Property and Equipment

GPF capitalizes equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment are capitalized at cost. Donations of equipment are recorded as contributions at their estimated fair value on the date of the donation. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, GPF reports expirations of donor restrictions when the donated or acquired assets are placed in service. GPF reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over estimated useful lives:

	Estimated Useful Life <u>(Years)</u>
Furniture and Equipment	5-10
Software	3-5

Depreciation and amortization expense for the years ended June 30, 2023 and 2022, was \$454 and \$209, respectively.

Contributions

Donations are recognized when received and recorded as contributions without donor restrictions or contributions with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Gifts of cash and other assets are reported with donor restricted support if they are received with donor stipulations that limit the use of the donated assets.

When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net revenues released from restrictions.

THE GOOD PEOPLE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
Years Ended June 30, 2023 and 2022

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions (Continued)

It is GPF's policy to immediately sell donated securities in order to convert the donation into cash. The value of the donated securities sold during the fiscal year ended 2023 and 2022, totaled \$217,605 and \$57,688 respectively. There were no securities held at June 30, 2023 and 2022.

Income Taxes

GPF is exempt from federal income taxes under section 501(c) (3) of the United States Internal Revenue Code and from state and local taxes under comparable laws. However, any unrelated business income may be subject to taxation. Currently, GPF has no obligation for any unrelated business income tax. Accordingly, no provision for income taxes is included in the financial statements.

The GPF's Form 990 Return of Organization Exempt from Income Tax, for the years ending, June 30, 2023, 2022 and 2021 is subject to examination by the IRS, generally for three years after it has been filed.

In compliance with IRS regulations, GPF's Board of Directors reviews the federal exempt organization return, Form 990, before it is filed.

Compensated Absences

Compensated absences for sick pay and personal time have not been accrued since they cannot be reasonably estimated. The Organization's policy is to recognize these costs when actually paid.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that can affect certain reported amounts and disclosures. Actual results could differ from those estimates.

NOTE 3 – CONCENTRATIONS

In the current year, a significant amount of contributions was provided by a small number of contributors. It is always considered reasonably possible that benefactors, grantors or contributors might be lost in the near term.

GPF maintains accounts at a financial institution located in northern New Jersey. Accounts are insured by the Federal Deposit Insurance Corporation up to \$250,000. GPF had uninsured cash balance of \$313 and \$0 as of June 30, 2023 and 2022, respectively.

THE GOOD PEOPLE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
Years Ended June 30, 2023 and 2022

NOTE 4 – PROPERTY AND EQUIPMENT

Equipment consists of the following at:

	June 30, 2023	June 30, 2022
Database Software	\$ 31,195	\$ 31,195
Computers	5,915	5,915
	37,110	37,110
Less Accumulated Depreciation	(35,371)	(34,918)
Equipment, Net	\$ 1,739	\$ 2,192

Database Software amortization expense was \$0 and \$0 for the years ended 2023 and 2022.

NOTE 5 – NET ASSETS WITH DONOR RESTRICTIONS

Donor restricted net assets consist for the following purpose as of June 30, 2023 and 2022, are as follows:

	June 30, 2023	June 30, 2022
Subject to expenditure for specified purpose	\$ 98,006	\$ 61,449

NOTE 6 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure that is, without donor or other restrictions limiting their uses, within one year of the statement of financial position date, comprise the following:

	June 30, 2023	June 30, 2022
Cash and Cash Equivalents	\$ 401,757	\$ 240,533
Prepaid Expenses and Other Assets	2,832	2,537
	404,589	243,070
Less: Donor restricted for purpose	98,006	61,449
Financial assets available for general expenditures	\$ 306,583	\$ 181,621

In addition to these available financial assets, a significant portion of GPF's annual expenditures will be funded by current year operating contributions.

THE GOOD PEOPLE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
Years Ended June 30, 2023 and 2022

NOTE 6 – LIQUIDITY AND AVAILABILITY (Continued)

As part of GPF's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As part of GPF's liquidity management plan, cash in excess of daily requirements for general expenditures is invested in short-term investments. GPF's short-term investments consist of money market funds that can be drawn upon, if necessary, to meet the liquidity needs of GPF.

NOTE 7 – RELATED PARTY TRANSACTION

There were no related party transactions for the fiscal years ended June 30, 2023 and 2022.

NOTE 8 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through November 12, 2023, the date on which the financial statements were available to be issued.

On November 3, 2023 \$88,000 was fraudulently withdrawn from the Organizations PNC Bank Account. The Executive Director noticed the withdrawal and took immediate action, notifying the bank, and the FBI. Since then, the \$88,000 has been returned to the bank account. An investigation has been initiated by the PNC Fraud division to determine how the fraud took place and at this time the investigations are still on going. Changes to the bank account and additional security measures have been added.